Business Continuity

Knowledge Management

Vendor Relations

## Vice President Workforce Development Strategy

Business leader with over 25 years of industry experience – ownership and delivery of P&Ls for IT, Professional Services, Project Management & Managed Services practices. Currently operating Red River's Workforce Development Strategy. Red River serves customers in the commercial, civilian, defense, intelligence, healthcare, and SLED markets.

# CORE COMPETENCIES

P&L Management

**Richard Ackerman** 

- Process Improvement
- Project & Program Management
- Business Intelligence
- Staff Development & Training
- Strategic Development

# PROFESSIONAL EXPERIENCE

#### **RED RIVER TECHNOLOGIES LLC**, Claremont, NH

Red River is a data transformation company providing IT hardware, software, and services to Federal, Commercial and SLED customers.

#### Vice President Workforce Development Strategy

Joined Red River to build and operate the Managed Services division. Led the Service Engagement practice to include, managed services, corporate IT, professional services, and project management teams across the country. Created accelerated development programs for recent college graduates and high school students in the form of Red River Academy and ThinkSMART programs. Reporting to the COO.

#### **GLASSHOUSE TECHNOLOGIES**, Framingham, MA

GlassHouse Technologies is a global provider of data center infrastructure consulting and managed services.

#### **Global Director IOS**

Provided technology vision, strategy, and leadership; directing 75+ member team to develop and implement programs to achieve high customer satisfaction and effective and cost beneficial Global IT operations.

#### STORABILITY/STORAGE TEK, Southborough, MA

Managed Services Provider acquired by Storage Tek

### Director of Engineering/Senior Manager

Research and development for StorageTek Managed Storage Services, Remote Resolution Center, and Global Storage Manager offerings.

<b>Тоуѕмакт.сом</b> , Waltham, MA Educational toy startup funded by Disney	1999 to 2000
Principal Engineer	
BBN TECHNOLOGIES/GTE INTERNETWORKING, Cambridge, MA High-technology company known for its work on ARPANET, the precursor to the "Internet"	1998 to 1999
Systems Planner / Senior Systems Engineer	
<b>Јони Наисоск</b> , Boston, MA	1996 to 1998
Systems Administrator	

## **EDUCATION**

# UNIVERSITY OF NEW HAMPSHIRE, Durham, NH

BS, Business Administration Whittemore School of Business and Economics

2012 to Current

2004 to 2012

2000 to 2004