REQUEST FOR PROPOSAL FOR:

Entrepreneurial Resource Consultant

White Mountains Community College-Berlin, NH

PURPOSE:
The purpose of this REQUEST FOR PROPOSAL is to establish a contract with White Mountains Community College for a Entrepreneurial Resource Consultant.

VENDOR CERTIFICATIONS
The vendor who is awarded the contract must either be duly registered as a vendor authorized to conduct business in the State of New Hampshire or if not will need to submit a completed Alternate W-9 form (no fee) with the contract and must be willing to comply with all terms and conditions of the State of New Hampshire.

NEW HAMPSHIRE SECRETARY OF STATE REGISTRATION
A person or persons conducting business under any name other than his/her own legal name must register with the NH Secretary of State. Businesses are classified as 'Domestic' (in-state) or 'foreign' (out-of-state). See the following website to find out more about the requirements and filing fees for both classifications: http://www.sos.nh.gov/corporate.

CONTRACT TERM:
The term of any resulting contract shall end on or before December 30, 2011.

White Mountains Community College shall have the right to terminate the contract at any time by giving the Contractor a thirty (30) day written notice.

PAYMENT AND COMPENSATION:
Payment terms: 100% due within 30 days after satisfactory completion of work invoiced, receipt of the invoice, approval, and acceptance by White Mountains Community College. Partial payments are allowed.

SCOPE OF SERVICES:
Work within this request for proposal (RFP) shall include the following:

Scope of Services –
- Organize and conduct a minimum of two complete entrepreneurial training sessions using appropriate, approved curriculum
- In conjunction with White Mountains Community College staff, develop and distribute press releases for recruitment and information about the program
- Recruit participants and presenters
- Convene and facilitate entrepreneurial support groups as needed
- Provide individual technical business assistance to new and start-up businesses; provide business technical assistance to existing businesses as time allows
- Serve as referral point to individuals and businesses needing assistance in all aspects of business development and maintenance, directing these assistance seekers to the appropriate resource based on need
- Assist with development and implementation of Virtual Incubation Network
- Bachelor's degree from a recognized college or university and ten years experience in providing entrepreneurial support services in the region. The Consultant must have a firm understanding of North Country issues, culture and businesses.

SITE VISITATION:
A walk through will not be necessary.

Bidders are responsible for having ascertained pertinent local conditions, such as equipment, conditions, locations, accessibility, and general character of the site, knowledge of conditions affecting the work. The act of submitting a bid is to
be considered as full acknowledgment that the bidder inspected the site and is familiar with the conditions and requirements of these specifications.

If there are any questions, please contact John Dyer @ (603)752-1113, ext. 3063 or (603) 986-5171.

ADDITIONAL INFORMATION:
White Mountains Community College reserves the right to make a written request for additional information from a Contractor/Vendor to assist in understanding or clarifying a Bid Proposal. The responses are to be provided in writing.

Required Material Safety Data Sheets (MSDS) for material brought on site by the successful bidder must be available on site at all times.

All local, state and federal regulations are to be followed. Any fines assessed to White Mountains Community College due to the lack of these regulations being followed will be the responsibility of the successful bidder.

If applicable, vendor is responsible for calling Dig Safe System, Inc., a private locating service. A private locating service is needed as with the exception of natural gas, all utilities on the campus of White Mountains Community College are privately owned. Any fines, damages, etc. assessed to White Mountains Community College due to failure to obtain a Dig Safe permit and to have utilities located by a private company will be the responsibility of the successful bidder.

Shirts are required to be worn at all times on the work site, smoking is allowed only in designated smoking areas, no radios or headsets are allowed, food is available for purchase at the college Bistro and parking for vehicles and equipment must be cleared through the Maintenance Department. Use of cell phones and radios are prohibited while vehicles are in motion. Posted speed limits are to be obeyed. Infractions of rules can result in the offender being asked to leave the campus.

The Contractor who is awarded the contract will need to complete a P-37 contract (sample available upon request) and provide the required Corporate Resolution (corporations/LLC) or Partnership Certificate of Authority or Sole Proprietor Certification of Authority, whichever applies, to show the individual signing the contract is authorized to do so. The Contractor will also need to supply a current Certificate of Good Standing from the Secretary of State dated after April 1, 2011.

Workers’ compensation requirements as outlined in the P37 (15) and as required by NH law must be followed, and includes, in part, providing proof by the Contractor of workers’ compensation insurance coverage for all of its employees on this site. The Contractor awarded the work is also to submit information as required under RSA 21-I:81 B. This law requires, among other things, the Contractor to provide timely information on employee and subcontractor identity, including all CFOs and principals on a log for this purpose, and for the College to potentially post this information on a publicly accessible website. After the Award of Bid, the Contractor shall submit a list of all employees, all subcontractor’s employees, and other related personnel who will be physically required to work at White Mountains Community College, providing the following information for each person:

Name
Employer’s Company Name

White Mountain Community College reserves the right to request a criminal background check on any employee of Contractor. White Mountains Community College also in its discretion may decide that anyone with a criminal history, other than traffic violations that have not been annulled, will not be allowed to work at the project site.

COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS - EQUAL EMPLOYMENT OPPORTUNITY.

In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws. During the term of any contract, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. If the contract is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 (“Equal Employment Opportunity”), as supplemented by the regulations of the United States Department of Labor (41C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States shall issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor’s books, records and accounts for the
purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of a proposed contract.

**INSURANCE:**

Insurance will be more fully addressed at the time a P37 is submitted after the bidding process. The Contractor awarded the contract will need to furnish an insurance certificate which includes the following:

The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, both for the benefit of the State and White Mountains Community College, the following insurance: Comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than $250,000 per claim and $2,000,000 per incident, or the current statutory cap on the State’s liability, and fire and extended coverage insurance covering all property subject to subparagraph 9.2 (P-37) of these general provisions, in an amount not less than 80% of the whole replacement value of the property.

This insurance is in addition to the workers’ compensation insurance requirements outlined above in this document.

The policies shall be the standard form employed in the State of New Hampshire, issued by underwriters acceptable to the State, and authorized to do business in the State of New Hampshire.

The certificates shall contain a clause prohibiting cancellations or modifications of the policy earlier than 10 days after written notice thereof has been received by White Mountains Community College.

The certificates are required to name White Mountains Community College as additional insured.

**BOND/SECURITY AND POWER OF ATTORNEY:**

NH RSA 447:16 requires contracts for construction, repair or rebuilding of public buildings or other public works (not including design work) over $35,000 to include a payment bond or other security in an amount equal to 100% of the contract price. Other types of contracts may also have bond/security requirements for payment and/or performance. In such contracts, the bond and power of attorney of the person executing the bond must be included in the contract.

**ADDENDUM:**

In the event it becomes necessary to add to or revise any part of this RFP prior to the scheduled submittal date, White Mountains Community College will fax addenda to all who have already submitted bids and post any changes to its website (www.ccsnh.edu/bidding). Before your submission, always check for any addenda or other materials that may have been issued which would affect the RFP by checking this website.

Any change, correction or deviation to this RFP must be addressed in a written addendum. Verbal changes will not be allowed.

**SUBMISSION OF RFP RESPONSE:**

Bids are due on Wednesday, July 13, 2011 at 2:00 p.m. If any Addenda to the RFP are issued, please acknowledge in your bid. Your response must include all the materials requested in this RFP document if applicable. Bids should be mailed to White Mountains Community College, Attention: Lynn Moore, Chief Officer of Finance and Administration, 2020 Riverside Drive, Berlin, NH 03570, or faxed to Lynn Moore at (603) 752-6335, or hand carried to Lynn Moore at address above. White Mountains Community College is not responsible for proposals not received due to equipment failure, mail delays, etc. If you want to ensure your proposal was received please verify by calling Lynn Moore at (603) 752-1113, ext 3052.

**AWARD:** as applicable:

The contract will be awarded to the lowest bidder who meets the criteria listed in the specifications.

White Mountains Community College reserves the right to accept or reject any or all of the proposals. White Mountains Community College reserves the right to waive any and all informalities in its best interest.
EXHIBIT A

PROJECT: Entrepreneurial Resource Consultant

WHITE MOUNTAINS COMMUNITY COLLEGE-BERLIN, NH

BID FORM

Company Name: _____________________________________________________________

Address: ___________________________________________________________________

Telephone Number: ___________________________________________________________________

Fax Number: _____________________________________________________________________

All labor to complete the project: $ ________________________________

All materials and equipment to complete the project:

$ ________________________________

Project Total $ ________________________________

Signature: ________________________________________________________________

Printed Name: _____________________________________________________________

Date: _______________________________________________________________________

Acknowledging Inclusion of Addendum:

Signature: ________________________________________________________________

Printed Name: _____________________________________________________________

Date: _______________________________________________________________________

This bid must be signed by a person authorized to legally bind the bidder.